

Let's Get Optimising

Workshop Outcomes & Deliverables

**LEIGH MARTIN
MARINE**

October 2021



Targeted Marketing and SEO

Baseline Overview

Based on our research, we have identified that www.leighmartinmarine.com.au website contents are not properly optimised for search engines. Google and other search engines might penalize your website that will result to low ranking score or will not be visible to search engines at all. Keywords are need to be refocused and optimised to drive traffic from your target market.

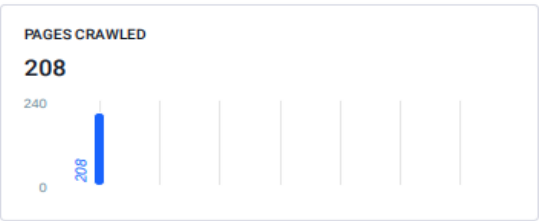
To address this, we will be executing a complete website audit to evaluate your website health performance and review key messaging, tone, industry jargon, layout and structure of content. We will identify new opportunities to address our key target market and create a content strategy to bring the website up to date.

The new content strategy will specifically address the Target Market '_____' and identify the following key areas:

- The key problems associated with the target market
- The key solutions associated with the target market
- Building trust and credibility in the form of customer testimonials, citations and case studies
- A call to action that gets online customers to convert on either a) the sign up/contact page or b) ring to book in a free showroom consult.

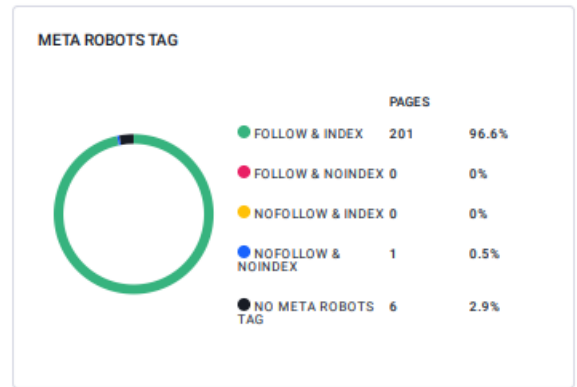
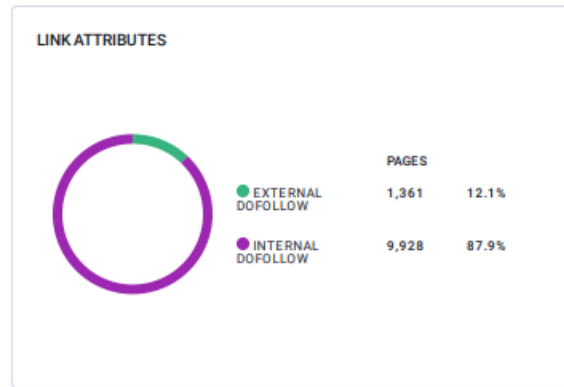
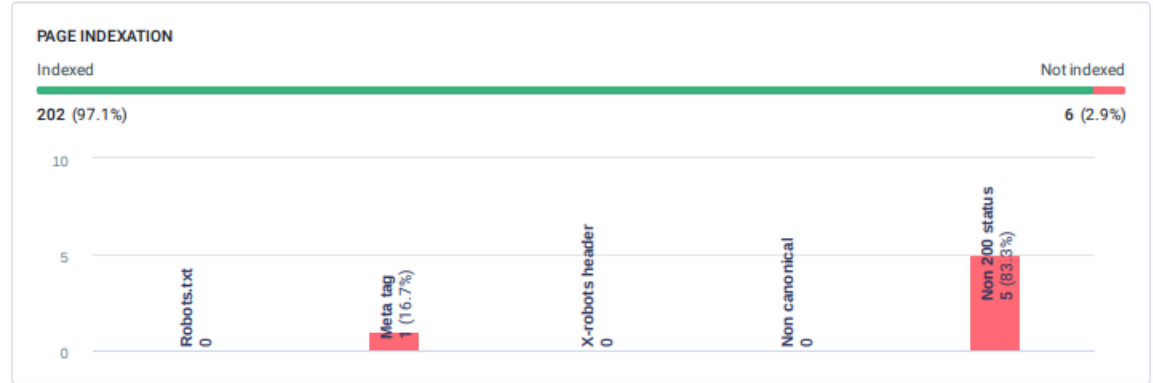
Baseline Report

Website Audit



TOP ISSUES

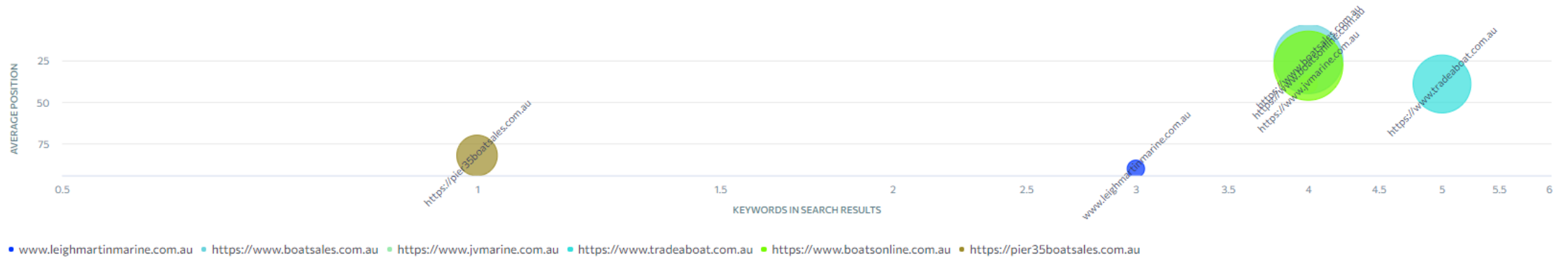
3XX JavaScript file	201
External JavaScript and CSS files with 3XX, 4XX or 5XX	201
Identical Title and H1 tags	82
Image too big	30
URLs with duplicate page titles	26



Baseline Report









Average Ranking Position

Leigh Martin Marine average position vs organic competitors.



Baseline Report

Domain Metrics

DOMAIN METRICS			
 Domain expiration	N/A	 Alexa Rank	0
 Backlinks	52	 Pages in Yahoo!	
 Referring domains	26	 Pages in Google	0
 Domain Trust	6	 Pages in Bing	17